

This relationship isn't working...but hopefully we can still be friends.

Surviving a Serials Vendor Migration



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The Scary Backstory



Do you qualify? Check yes or no...



Selecting a new best friend



Out with the old,

in with the new!



In retrospect



If only I had
known!



Questions?



Credits

All photos in this presentation were purchased on iStockPhotos.com except those listed below.

- SLIDE 1 – Flickr dog/cat image: <http://bit.ly/fMjXUf>
- SLIDE 2 – Flickr typewriter image: <http://bit.ly/gCRUBr>
- SLIDE 3 – Flickr interview cartoon: <http://bit.ly/c24sQY>
- SLIDE 4 – Flickr fox image: <http://bit.ly/hk6Bbr>
- SLIDE 5 – Flickr magazine image: <http://bit.ly/c16RNJ>
- SLIDE 6 – Flickr rearview mirror image: <http://bit.ly/hHvPZ4>
- SLIDE 6 – Flickr retro woman image: <http://bit.ly/dT6ciA>
- SLIDE 7 – Flickr goodbye image: <http://bit.ly/e44XG3>
- SLIDE 7 – Ohio Northern logo: <http://bit.ly/ehaf9i>

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Additional Resources

Anderson, Rick, and Jane F. White. "How to be a Good Customer: Building and Maintaining Productive Relationships with Vendors." *The Serials Librarian* 48.3/4 (2005): 321. Print.

GawneMark, Devin, and Sarah Nichols. "Happy Together: How to Foster Mutually-Beneficial Librarian-Vendor Partnerships." *AALL Spectrum* 13.4 (2009): 24. Print.

Ryan, Christine E., Rose Nelson, and Linda A. Brown. "Online Serials Access X-Game: Surviving a Vendor Change for Online Serials Access and Thriving!" *Serials Librarian* 58.1-4 (2010): 204-14. Print.